# OptiTender Marinade





### What is it?

A clean label marinade that increases tenderness of meat and can help reduce long cook times

## What it's for?

- Marinated and prepared beef and pork
- •Ideal for value cuts of meat
- •Tumble & Inject Applications

## How does it work?

Works primarily on connective tissue and will not over tenderize meat

# How is it different?



Greater cooking control due to narrow range of heat activation



Tenderized meat has natural texture and appearance



Flavor neutral



Consumer-friendly label, and not an allergen

"Meat" is the category north America consumers have the highest concern (54%) being overly processed.

"Natural Ingredient" is the most important purchase decision factor when North America consumers shop for food.

(Mintel Global Consumers Sep 2024).

## Benefits

Increased Efficiency & Cost Optimization

Increased meat tenderness improves consumer appeal Clean Label, USDA Natural\*

No loss of functionality when incorporated into marinade

Reduction of cooking times in slow cook applications as much as 25%

validated by trained sensory panel

\*Compatible with USDA Natural labeling on finished products

### MARINADE FLAVOR PROFILES

OptiTender Vietnamese Style Lemongrass Marinade OptiTender Citrus BBQ Type Marinade OptiTender Smoky Au Jus Marinade OptiTender Pork Carnitas Marinade OptiTender Beef Fajitas Marinade

North America consumers have a higher positive opinion of Kiwi Powder compared to Papain and Bromelain.

(Griffith Foods North America Survey 2024)

**39%** of US and Canada consumers would like to see more pork products with more **tender texture** and **33%** are willing to pay more for it.

(Datassential 2024)

